POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 0689
JULY 28, 1989

JUNE

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,863,188	1,308,488	42.4%	211,997	159,839	32.6%	2,075,185	1,468,327	41.3%
(+) Production	660,442	797,478	-17.2%	131,946	116,920	12.9%	792,388	914,398	-13.3%
(-) Ending Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(=) Total Disappearance	512,979	799,046	-35.8%	122,213	116,666	4.8%	635,192	915,712	-30.6%
(-) Exports	366,115	478,470	-23.5%	75,152	51,999	44.5%	441,267	530,469	-16.8%
(=) Disappearance-Canada & United States	146,864	320,576	-54.2%	47,061	64,667	-27.2%	193,925	385,243	-49.7%

TWELVE MONTHS (JULY-JUNE) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	8,916,168	8,641,562	3.2%	1,627,907	1,519,787	7.1%	10,544,075	10,161,349	3.8%
(-) Ending Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(=) Total Disappearance	8,212,437	8,594,318	-4.4%	1,566,270	1,579,314	- .8%	9,778,707	10,173,632	-3.9%
(-) Exports	3,801,483	3,872,100	-1.8%	538,929	546,947	-1.5%	4,340,412	4,419,047	-1.8%
(=) Disappearance-Canada & United States	4,410,954	4,722,218	-6.6%	1,027,341	1,032,367	- .5%	5,438,295	5,754,585	-5.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1989

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	1989 JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 JUN	1988
MURIATE								
Special Standard	14,777	51,139	16,803	11,978	28,781	67,645	13,482	23,116
Standard	269,749	316,165	405,532	186,748	592,280	341,652	221,007	337,922
Chemical	12,244	7,566	11,408	4,529	15,937	10,682	6,317	7,054
Coarse	165,907	222,816	264,491	560,873	825,364	489,633	150,481	200,808
Granular	265,621	239,347	346,174	253,228	599,402	434,529	183,579	258,828
Soluble	41,988	56,343	45,763	76,605	122,368	91,067	40,537	62,757
Sulphates	22,102	21,022	39,174	9,075	48,249	31,805	19,789	24,227
TOTAL:	792,388	914,398	1,129,345	1,103,036	2,232,381	1,467,013	635,192	914,712

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUN	
	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989	1988
MURIATE										
Special Std	15	-	14,045	24,698	-	-	-	-	14,060	24,698
Standard	13,388	16,160	206,127	306,415	24,173	23,313	386	650	244,074	346,538
Chemical	-	-	-	-	6,017	6,605	75	320	6,092	6,925
Coarse	98,111	195,839	82,126	29,161	-	-	-	-	180,237	225,000
Granular	59,509	111,768	104,711	129,996	-	-	-	-	164,220	241,764
Soluble	12,939	17,969	15,634	9,402	12,644	12,330	9,997	14,187	51,214	53,886
Sulphates	10,988	7,666	8,166	15,640	530	600	-	-	19,684	23,906
TOTAL:	194,950	349,402	430,809	515,312	43,364	42,848	10,458	15,157	679,581	922,719

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1989

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1989	JUN	1988	MINE SITE	OFFSITE	1989	1988	1989	JUN	1988
MURIATE										
Special Standard	14,777		51,139	16,803	11,978	28,781	67,645	13,482		23,116
Standard	237,383		282,846	328,088	186,861	514,949	280,171	185,306		309,234
Chemical	11,044		7,121	9,902	4,529	14,431	9,902	5,586		6,583
Coarse	148,533		212,097	248,179	560,873	809,052	483,548	132,552		187,565
Granular	211,224		193,687	276,429	249,042	525,471	376,569	138,000		213,620
Soluble	37,481		50,588	41,362	76,605	117,967	89,085	38,053		58,928
TOTAL:	660,442		797,478	920,763	1,089,888	2,010,651	1,306,920	512,979		799,046

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			JUN	
	1989	JUN	1988	1989	JUN	1988	1989	JUN	1988	1989	JUN	1988	1989	1988
MURIATE														
Special Std	15		-	14,045		24,698	-		-	-		-	14,060	24,698
Standard	7,146		8,279	190,505		296,664	12,034		12,015	-		-	209,685	316,958
Chemical	-		-	-		-	5,280		6,279	75		175	5,355	6,454
Coarse	96,330		181,653	65,746		29,161	-		-	-		-	162,076	210,814
Granular	46,520		93,082	70,113		104,183	-		-	-		-	116,633	197,265
Soluble	11,019		15,377	15,634		9,402	12,058		11,165	9,997		14,187	48,708	50,131
TOTAL:	161,030		298,391	356,043		464,108	29,372		29,459	10,072		14,362	556,517	806,320

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JUNE 1989

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	1989 JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 JUN	1988
MURIATE								
Standard	32,366	33,319	77,444	-113	77,331	61,481	35,701	28,688
Chemical	1,200	445	1,506	-	1,506	780	731	471
Coarse	17,374	10,719	16,312	-	16,312	6,085	17,929	13,243
Granular	54,397	45,660	69,745	4,186	73,931	57,960	45,579	45,208
Soluble	4,507	5,755	4,401	-	4,401	1,982	2,484	3,829
Sulphates	22,102	21,022	39,174	9,075	48,249	31,805	19,789	24,227
TOTAL:	131,946	116,920	208,582	13,148	221,730	160,093	122,213	115,666

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUN
	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989 1988
MURIATE									
Standard	6,242	7,881	15,622	9,751	12,139	11,298	386	650	34,389 29,580
Chemical	-	-	-	-	737	326	-	145	737 471
Coarse	1,781	14,186	16,380	-	-	-	-	-	18,161 14,186
Granular	12,989	18,686	34,598	25,813	-	-	-	-	47,587 44,499
Soluble	1,920	2,592	-	-	586	1,165	-	-	2,506 3,757
Sulphates	10,988	7,666	8,166	15,640	530	600	-	-	19,684 23,906
TOTAL:	33,920	51,011	74,766	51,204	13,992	13,389	386	795	123,064 116,399